

Job details

Salary

\$55,000 - \$75,000 a year

Job Type

Full-time, In-person

Shift and Schedule

Monday to Friday

Occasional weekend availability during peak months

We are looking for a **Route Sales and Delivery Representative** in the **Lodi, WI** area.

About the company: Family-owned since 1954, Slack's Jams and Jellies is committed to making the finest artisan jams, jellies, salsas, fruit butters, and relishes. A quaint gem tucked in the back woods of Lodi, Wisconsin, Ethel Slack and her daughter Jacki, along with a small team of employees, have kept the family-owned business thriving.

Job Requirements:

- Ability to create and maintain positive business relationships to ensure future sales.
- Ability to drive a company vehicle, occasionally long distance.
- Ability to deliver, move or lift product up to 50lbs.
- Qualified candidates must pass a post-offer/pre-employment background check.

Job Responsibilities:

Essential duties include but are not limited to:

Product Delivery

- Working and training with supervisor or route sales, driving a Non-CDL company truck.
- Delivery and pick up of food product.
- Ensure professional face-to-face communication at each account.
- Apply accurate invoice procedures and communication.
- Develop and maintain professional relationships with all key personnel at all accounts to fulfill customer service and business needs requirements.

New business development

- Identify and research potential clients.
- Develop and maintain client relationships.
- Coordinate with sales teams to develop mutually beneficial proposals.
- Negotiate contract terms with clients and communicate with stakeholders.

Benefits

- Schedule flexibility.
- Vacation – 2 weeks accrued in the 1st year of employment.
- Paid travel expenses.

Job Type: Full-time, In-person

Pay: \$55,000 - \$75,000 a year

Schedule:

- Monday to Friday
- Occasional weekend and overnight availability during peak months

Experience:

- Sales: 1 year (Preferred)
- Customer service: 1 year (Preferred)

License/Certification:

- Driver's License

Overnight travel:

- 15%

To apply:

Interested individuals should contact Tom Klingbiel, Production Manager, by emailing slacksjellyfarm@live.com or calling 608-592-4804.